



December 31, 2020

Dear Valued PCTL Shareholders,

As we approach the end of 2020, I wanted to take the time to address and discuss the current state of the Company. This past year the coronavirus has been devastating for so many people and business, but it has created significant growth opportunities for PCT LTD. We are currently wrapping up our greatest year ever. This year we have experienced record-breaking revenue growth and we are a much stronger company today than when 2020 began. It was not that long ago that we were in survival mode. Fortunately, we are well beyond survival mode and firmly into growth mode.

Today, we get up each morning excited to make progress on the trajectory of growth we are currently on. Our focus is to develop new ways to expand into different markets and provide innovative solutions for our target customers. In addition to the great strides we have taken, the best is yet to come. COVID-19 has revealed how important our services are and has created one of those rare moments in history that will forever change the way we do many things we used to take for granted. It has made us much more aware of the presence of contagions and the ease of their transmission and has resulted in changes in the way we interact with each other that will continue as our new normal, even if the current vaccine is successful.

This past year has also been a year of new milestones for our company, not the least of which has been considerable revenue growth in each quarter of 2020 over the same period of 2019:

- **38.9%** revenue increase in Q1 2020 over Q1 2019
- **640%** revenue increase in Q2 2020 over Q2 2019
- **256%** revenue increase in Q3 2020 over Q3 2019
- **262%** revenue increase for the first 3 quarters of 2020 compared to the same period in 2019
- **\$1,937,442** in revenues for the first 3 quarters of 2020 compared to **\$534,852** for the same period in 2019.
- **Basic and diluted net loss per share** decreased from 0.03 in Q3 2019 to 0.01 in 2020. Additionally, basic and diluted net loss per share decreased from 0.10 for the nine months ending in September 2019 to 0.02 for the nine months ending in September 2020

We kicked off our international expansion efforts early in the year when we shipped our very first Annihilyzer to the United Kingdom to begin trials abroad. As we expected, the trials were successful and resulted in the first of what we anticipate will be many European purchase orders.

One of our ongoing objectives is to continually grow our number of distributors. We recognize the importance of strategically expanding this network and are actively enlarging our footprint in order to better serve a greater number of geographical regions and markets. We currently have 25 active domestic distributors covering 17 states and Puerto Rico. We continually have ongoing discussions with other future distributors in key markets that we expect will be finalized soon.

We have increased our fluid production capabilities to 10,000 gallons per day out of our Little River, South Carolina location. Additionally, we are near completion of our new facility in Fort Wayne, Indiana which will have initial fluid production capability of 4,000 gallons per day. This facility is well situated to serve the product needs of the Midwest.

As we announced last month, we began 2020 with a significant amount of toxic debt on the books in the form of six convertible notes. Those notes were backed by shares of stock with floating conversion prices, heavy penalties, warrants and interest amounting to approximately \$2,150,000. These notes were convertible at a significant discount to the market price and also had 447,670,272 warrants attached, exercisable at \$0.00165 per share. We had a clear objective of ridding ourselves of this debt in the most fiscally responsible way possible and we accomplished that goal. It took months of negotiations, but we were able to settle the \$2,150,000+/- of debt for only \$625,000 and the issuance of 123,000,000 shares of common stock. As a result of those settlements, we were able to cancel all 447,140,272 warrants.

PCTL applied to the OTC Markets for listing on the OTCQB in the fall of this year. Several rounds of comments were completed and, with the recent settlement of our last 2019 convertible note, we believed we had satisfied the evolving OTCQB requirements. We are in the final stages of addressing all comments from the OTC Markets Compliance Team. Provided there are no more questions or comments, the process will proceed in queue with OTC Markets for the jump to the OTC:QB listing.

Among the many sales we have executed this year, one is of special importance; our 1,000,000 gallon domestic supply agreement with Maverick Energy Services and Maverick Environmental Solutions of Holdenville, Oklahoma. This will be split among two Maverick companies covering both their oil and gas and non-oil and gas customers. Fulfillment of the contract is anticipated to provide millions of dollars of gross revenues to PCTL and represents a significant entrance into the oil and gas sector for our company.

Our hospital presence has more than doubled in 2020, growing from 5 hospitals when we started the year to our current year-end total of 12. PCT LTD is much better positioned today to increase this sector of our business than we were this time last year. With new sales and marketing programs being designed and implemented for, we expect to experience substantial expansion into additional hospitals across various new geographic areas in 2021.

When 2020 began, our company's entire production came from the efforts of nine full-time employees. Our growth over the past twelve months has necessitated the expansion of our workforce to keep up with our rising business demands. As we close out the year, we have more than doubled our workforce from nine to twenty. Twelve are full-time employees, three are part-

time employees and five are independent contractors. We anticipate continued personnel increases will be needed soon and throughout the coming year to keep pace with our projected business growth.

At this time, we are gearing up for larger expansion and revenues as our initial \$10 million dollar revenue guidance in 2021 suggested. We are bringing on our new, highly qualified CFO and Legal Counsel, Sheldon Smith at the beginning of 2021. We also anticipate greater public exposure and awareness through more effective marketing and a much needed and warranted increase in our share value in 2021). We intend to make our brand ***THE*** recognized brand as ***THE preventive solution*** for use against unwanted and dangerous microorganisms in healthcare, oil & gas and within the agricultural industries.

We are appreciative of all our shareholders who have been supportive of our efforts during this past year. We want you to know that we are committed to making PCT LTD one of the elite companies in our industry. We will be tireless in our efforts to increase shareholder value by seeking new opportunities for expansion and continuing to strengthen our company as we take it to new heights in 2021.

We wish you all a Happy, Healthy and Prosperous New Year.

Sincerely,

Gary Grieco

CEO and Chairman PCT LTD